

Securing the Future of Finance: Hybrid Web Protection for 10,000 Banking Users

CASE STUDY

CUSTOMER PROFILE

- Industry: Banking / Financial Services
- Region: Europe
- Users Covered: 10,000+
- Solution: Symantec Web Protection (Cloud SWG) & Proxy Hardware
- Environment: Secure Web Gateway

CHALLENGES

- Existing Blue Coat appliances were reaching end of life
- Customer needed a modern platform upgrade with full feature continuity
- Tight budget window and project deadline before year-end
- Needed continued high-grade support and robust network security

BROADCOM SOLUTIONS

- Provided SSP-S410-20 hardware appliances and Web Protection Cloud SWG licences
- Delivered full software and hardware support (Level 1→3)

BENEFITS

- Customer retained preferred Symantec solutions with enhanced performance
- Transitioned to new hardware without disruption
- Gained cloud flexibility without compromising performance or control
- Maintained enterprise-grade threat protection for 10,000 users
- Improved resilience, scalability, and user experience for remote branches
- Confidence in Arrow's stewardship of the Symantec portfolio reinforced long-term trust

1. PROTECTING BANKING NETWORKS WITH CONFIDENCE

A bank headquartered in Europe, needed to modernize its web security infrastructure. Their Blue Coat ASG appliances were approaching end of life, and they sought a high-performance replacement. With over 10,000 users across 13 countries, a seamless migration was critical. Symantec's SSP platform paired with the Web Protection Suite offered a proven upgrade path without compromising stability, security, or support.

2. LONGSTANDING TRUST IN SYMANTEC

Symantec had long been the customer's web security vendor of choice. The shared history with Blue Coat made Symantec a natural successor to continue securing the bank's web access and policy controls. Familiarity with the technology simplified adoption while strengthening the strategic relationship.

3. EMBRACING A HYBRID WEB SECURITY MODEL

To future-proof their security architecture, the bank adopted a hybrid deployment—retaining on-prem proxy appliances while extending web protection via Symantec's Cloud SWG. This approach allowed them to maintain granular control over critical traffic flows while gaining the flexibility and scalability of cloud-based security.

4. ENTERPRISE SECURITY: DELIVERED AT SPEED

By leveraging Google Cloud's global backbone, the Cloud SWG component provided exceptional performance for remote and branch users. Low-latency access to inspection points and intelligent traffic routing enhanced the end-user experience, especially in geographies where on-prem infrastructure was limited or unavailable. This cloud-native performance advantage allowed the bank to extend enterprise-grade protection across its workforce without compromising speed and performance.

5. CLOSING FAST WITH STRATEGIC ALIGNMENT

The deployment was structured to align with year-end deadlines, fulfilling the bank's goals for cost efficiency and risk mitigation. The deal reaffirmed Symantec's competitive value and Arrow's consultative strength.